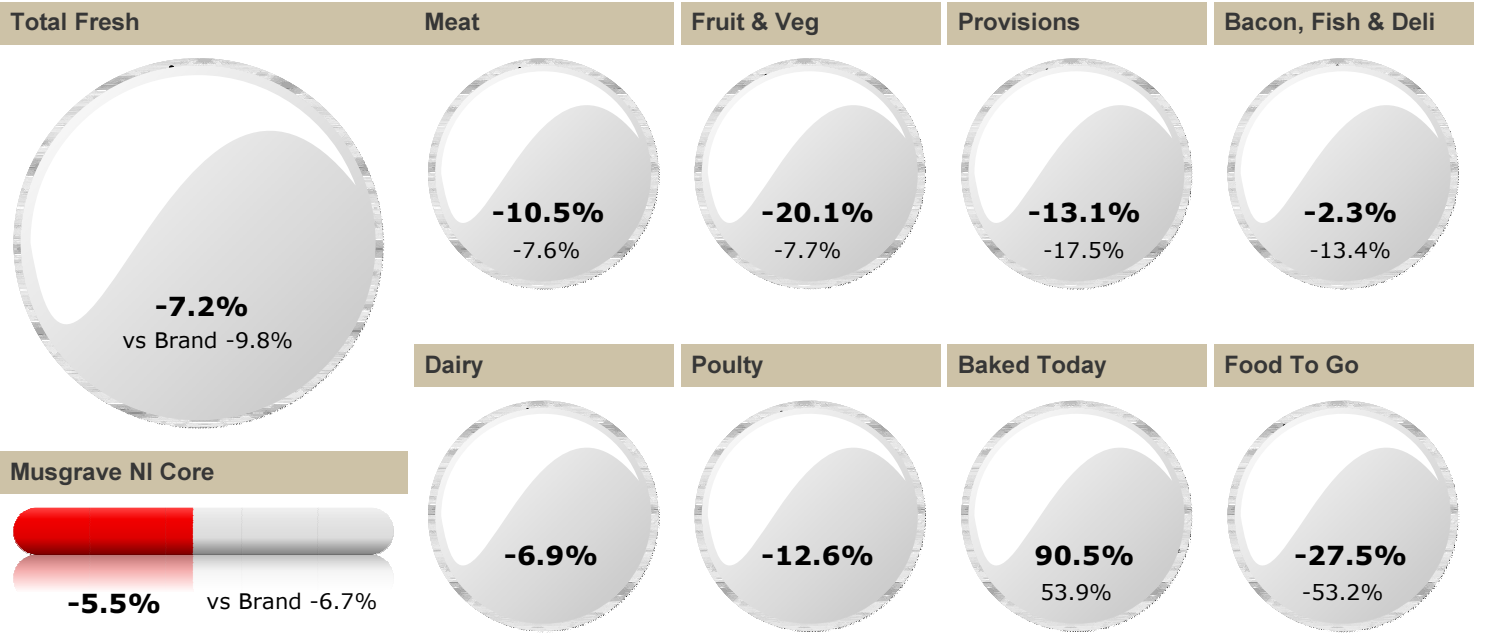


YTD TY vs LY

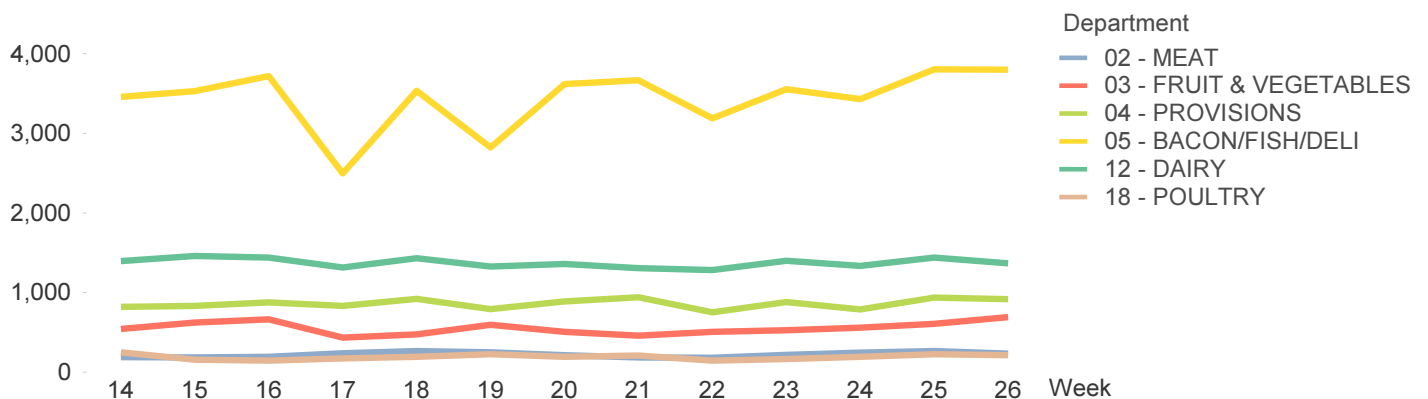


Departmental Sales Summary

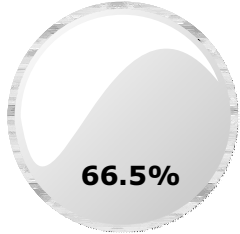
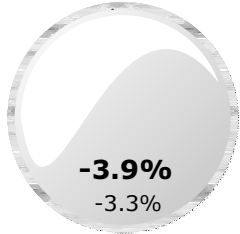
Department	TW % Part.	TW	YTD % Part.	YTD TY	Var YTD %	TW Margin %	YTD Margin %	vs LY
02 - MEAT	3.2	235	3.3	5,453	-10.5	11.4	15.6	0.9
03 - FRUIT & VEGETABLES	9.5	690	8.2	13,498	-20.1	21.1	22.2	-3.2
04 - PROVISIONS	12.7	918	13.5	22,200	-13.1	19.7	19.9	-1.0
05 - BACON/FISH/DELI	52.6	3,801	50.4	83,070	-2.3	46.0	46.5	-0.8
12 - DAIRY	18.9	1,367	21.5	35,455	-6.9	21.7	20.6	-1.7
18 - POULTRY	2.9	212	3.1	5,088	-12.6	11.9	13.5	-3.0
	100.0	7,223	100.0	164,764	-7.2	33.1	32.8	-0.5

Lasst 12 Weeks Sales Trend

YTD TY

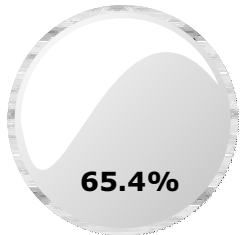


Own Brand



Product	No of stores selling >1 per week	% of stores selling >1 per week	Avg Qty Sold in Stores per Week	Qty Sold in week	Qty Sold Last 4 Weeks
				13	
139058 - DB 12 EGGS(16 x 12 PK)	40	63.5	16	0	0
145764 - CENTRA MEDIUM CHEDDAR BLOCK(12 x 200 GRM)	40	63.5	4	0	9
787496 - CENTRA 6 SNACK ROLLS(6 x 216 GRM)	35	55.6	3	0	1
321936 - CENTRA SKIMMED MILK(1 x 568 MLS)	19	30.2	13	0	0
149247 - PREP FOR U BEEF DINNER(6 x 500 GRM)	18	28.6	8	0	0
149249 - PREP FOR U RST CHKN+STFNG DINNER(6 x 500 GRM)	15	23.8	7	0	0
134715 - CENTRA TAGLIATELLE(8 x 500 GRM)	11	17.5	2	0	3
709791 - CENTRA COLESLAW(6 x 400 GRM)	9	14.3	8	0	0
134719 - CENTRA SPINACH & RICOTTA TORTELLONI(8 x 250 GRM)	6	9.5	4	0	0
134005 - CENTRA SMOKED MACKEREL PLAIN(6 x 160 GRM)	3	4.8	2	0	3
134723 - CENTRA BOLOGNESE RAVIOLI(8 x 250 GRM)	2	3.2	1	0	0
148964 - SV FRESH CARBONARA PASTA SAUCE(6 x 300 GRM)	1	1.6	3	0	0
148962 - SV FRESH BOLOGNESE PASTA SAUCE(6 x 300 GRM)	0	0.0	-	0	0

Must Stocks



Product	No of stores selling >5 per week	% of stores selling >5 per week	Avg Qty Sold in Stores per Week	Qty Sold in week	Qty Sold Last 4 Weeks
				9	
468224 - GALTEE DELI CRUMBED HAM PMP(12 x 90 GRM)	39	61.9	0	0	24
795479 - ROYAL GALA APPLES(72 x 1 PCE)	33	52.4	0	0	0
695037 - CENTRA BROCCOLI(9 x 300 GRM)	33	52.4	0	0	10
782210 - NATURES HARVEST PREMIUM POTATOES(10 x 2 KGM)	32	50.8	0	0	38
780909 - FLORA LIGHT(24 x 500 GRM)	24	38.1	0	0	8
148082 - DENNY TRAD RASHER PM2.89(10 x 240 GRM)	22	34.9	0	0	0
521992 - C/TOWN UNSMOKED R/LESS BACK BCN T/P(16 x 150 GRM)	22	34.9	0	0	13
796379 - GOLDEN DELICIOUS APPLES(72 x 1 PCE)	21	33.3	0	0	0
774069 - CENTRA 6 LARGE FREE RANGE EGGS(32 x 6 PK)	20	31.7	0	0	1

Range