

MONTH	BD-CAKE			BD-POWDER			BD-UNI WASH			Total			BD-PROEASE			PROEASE TOTAL		
	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY
APRIL	19.30	41.24	-53.20	2,421.88	2,072.64	16.85	254.72	48.93	420.61	2,695.90	2,162.81	24.65	421.61	459.83	-8.31	421.61	459.83	-8.31
MAY	18.67	27.77	-32.76	2,301.23	2,145.78	7.24	206.53	145.25	42.19	2,526.44	2,318.80	8.95	630.64	435.39	44.85	630.64	435.39	44.85
JUNE	11.71	22.55	-48.07	2,316.35	1,871.24	23.79	142.10	40.11	254.29	2,470.16	1,933.90	27.73	504.33	396.14	27.31	504.33	396.14	27.31
JULY	23.65	51.02	-53.64	2,513.54	2,055.15	22.30	204.29	94.08	117.15	2,741.48	2,200.24	24.60	585.15	313.03	86.93	585.15	313.03	86.93
AUGUST	10.36	33.86	-69.40	2,441.72	2,247.33	8.65	167.93	77.19	117.55	2,620.02	2,358.38	11.09	879.77	342.55	156.83	879.77	342.55	156.83
SEPTEMBER	30.23	26.71	13.17	2,594.43	1,909.63	35.86	191.76	64.50	197.30	2,816.43	2,000.84	40.76	667.58	376.20	77.45	667.58	376.20	77.45
OCTOBER	13.93	36.04	-61.35	870.43	2,271.93	-61.69	83.46	57.01	46.40	967.82	2,364.98	-59.08	167.71	309.55	-45.82	167.71	309.55	-45.82
TOTAL	127.86	239.19	-46.55	15,459.59	14,573.69	6.08	1,250.79	527.06	137.31	16,838.24	15,339.95	9.77	3,856.79	2,632.67	46.50	3,856.79	2,632.67	46.50
NOVEMBER	0.00	37.58	-100.00	0.00	2,289.85	-100.00	0.00	104.75	-100.00	0.00	2,432.18	-100.00	0.00	301.84	-100.00	0.00	301.84	-100.00
DECEMBER	0.00	25.12	-100.00	0.00	2,476.83	-100.00	0.00	116.27	-100.00	0.00	2,618.22	-100.00	0.00	395.48	-100.00	0.00	395.48	-100.00
JANUARY	0.00	26.10	-100.00	0.00	3,140.80	-100.00	0.00	172.03	-100.00	0.00	3,338.93	-100.00	0.00	313.99	-100.00	0.00	313.99	-100.00
FEBRUARY	0.00	32.01	-100.00	0.00	3,034.57	-100.00	0.00	200.48	-100.00	0.00	3,267.06	-100.00	0.00	376.21	-100.00	0.00	376.21	-100.00
MARCH	0.00	25.69	-100.00	0.00	3,712.54	-100.00	0.00	180.27	-100.00	0.00	3,918.51	-100.00	0.00	263.31	-100.00	0.00	263.31	-100.00
GRAND TOTAL	127.86	385.70	-66.85	15,459.59	29,228.29	-47.11	1,250.79	1,300.86	-3.85	16,838.24	30,914.85	-45.53	3,856.79	4,283.50	-9.96	3,856.79	4,283.50	-9.96

MONTH	CAKE			POWDER			UNI-WASH			VENUS			X-PERT			TOTAL		
	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY	2018-2019	2017-2018	% Over LY
APRIL	17,065.93	18,105.00	-5.74	40,478.33	44,181.45	-8.38	220.46	11.18	1,871.24	249.56	-0.30	#####	2,867.08	3,365.91	-14.82	60,881.37	65,663.24	-7.28
MAY	34,260.15	31,645.74	8.26	66,321.88	61,637.86	7.60	403.19	11.47	3,414.56	685.30	360.25	90.23	3,877.84	3,087.26	25.61	105,548.37	96,742.59	9.10
JUNE	35,931.78	22,529.13	59.49	68,347.98	55,645.62	22.83	175.20	6.23	2,713.11	651.78	294.96	120.97	3,623.07	2,317.78	56.32	108,729.82	80,793.71	34.58
JULY	25,645.10	26,927.16	-4.76	51,335.34	51,120.78	0.42	291.63	1.13	#####	340.55	409.62	-16.86	3,364.58	3,271.39	2.85	80,977.20	81,730.08	-0.92
AUGUST	22,503.49	30,137.93	-25.33	65,105.78	60,130.83	8.27	88.74	1.15	7,602.86	417.45	466.75	-10.56	4,116.88	3,374.59	22.00	92,232.35	94,111.26	-2.00
SEPTEMBER	37,979.95	33,537.58	13.25	63,185.29	58,497.17	8.01	104.67	0.48	#####	365.00	307.52	18.69	3,665.99	3,636.45	0.81	105,300.91	95,979.20	9.71
OCTOBER	8,068.26	25,853.28	-68.79	14,341.18	54,347.54	-73.61	23.20	0.54	4,205.81	60.52	359.85	-83.18	1,099.85	3,697.98	-70.26	23,593.01	84,259.20	-72.00
TOTAL	181,454.68	188,735.82	-3.86	369,115.79	385,561.26	-4.27	1,307.10	32.18	3,961.49	2,770.16	2,198.65	25.99	22,615.29	22,751.37	-0.60	577,263.02	599,279.28	-3.67
NOVEMBER	0.00	26,333.37	-100.00	0.00	61,345.92	-100.00	0.00	137.95	-100.00	0.00	493.44	-100.00	0.00	3,694.43	-100.00	0.00	92,005.10	-100.00
DECEMBER	0.00	38,657.02	-100.00	0.00	70,794.40	-100.00	0.00	257.90	-100.00	0.00	390.26	-100.00	0.00	4,335.37	-100.00	0.00	114,434.94	-100.00
JANUARY	0.00	38,470.14	-100.00	0.00	68,544.02	-100.00	0.00	404.78	-100.00	0.00	261.29	-100.00	0.00	3,614.36	-100.00	0.00	111,294.60	-100.00
FEBRUARY	0.00	20,129.79	-100.00	0.00	77,658.56	-100.00	0.00	366.36	-100.00	0.00	373.01	-100.00	0.00	4,296.97	-100.00	0.00	102,824.70	-100.00
MARCH	0.00	29,522.53	-100.00	0.00	69,703.34	-100.00	0.00	324.57	-100.00	0.00	336.89	-100.00	0.00	2,953.50	-100.00	0.00	102,840.82	-100.00
GRAND TOTAL	181,454.68	341,848.68	-46.92	369,115.79	733,607.51	-49.68	1,307.10	1,523.73	-14.22	2,770.16	4,053.53	-31.66	22,615.29	41,646.00	-45.70	577,263.02	1,122,679.44	-48.58